



Agent Resume – Steven D. Kubon (kwsteve.com)

Steven D. Kubon – Realtor
Keller Williams Realty Atlanta Partners
REO Specialist & Knowledgeable Real Estate Consultant
710 Newnan Crossing Bypass
Newnan, GA 30263
Direct: (678) 665-0365
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Email: steve@kwsteve.com

Experience:

I am a full time agent with my business model centered around REO Listing, BPO Evaluations and Short Sale disposition.

Financial Resources:

I have the financial resources to maintain an unlimited quantity of REO listings including but not limited to utilities, repairs, re-key, trash outs and general maintenance.

Property Management:

I am an experienced property manager with in-depth knowledge of renovation costs and general maintenance that is demanded of an REO Listing Agent. I have a SAM's approved or non-approved list of professional vendors to handle: trash outs, sales cleanings, landscape, winterization, plumbing, pools and all other property preservation traits.

Response Time:

I am always quick to respond. I am available from 8:00am to 9:00pm every day and asset managers can always reach me on my cell phone or via email. When new listings are assigned I always conduct my initial occupancy check and re-key in less than 24 hours.

Team:

Collectively my REO Team has over 18 years of REO listing and BPO experience. I alone have 3.5 years of REO listing experience, I am REO Certified and I hold the new RES.net and RDCPro REO designations. I have the resources and expertise to successfully market your REO/short sale inventory and maximize returns for your investors.



Coverage Area (counties):

Coweta, Fayette, Fulton, DeKalb, Carroll, Clayton, Spalding, Paulding, Pike, Douglas, Cobb, Meriwether, Troup (zip code list available upon request)

Marketing:

I have a 4 year college degree in Marketing with a concentration in visual communications. I have the desire, determination and necessary skills to effectively market real estate. All properties listed under my team are marketed in over 100 different online real estate related websites plus three MLS boards.

Investor Database:

I have a continually updated database of over 250 investors that are actively seeking REOs, foreclosure and short sales. Every new property I list is immediately sent to all investors to generate offers.

Professional Designations/Affiliations:

National Association of Realtors

Newnan Board of Realtors

REO Default Certified Professional (RDCPro™)

Certified REO Specialist: American Real Estate University

Certified Short Sale Specialist: American Real Estate University

BPO Certified: First American Training University

RES.net Certified

Titanium Inc Certified Home Retention Consultant™

References:

Professional and REO Asset manager references are available upon request.

***“I am a dedicated, driven and determined individual; eager to learn and succeed;
which separates me from ALL others... - Steven Kubon...”***

